



Staff Report

Date: October 11, 2016

To: City Council

From: Valerie J. Barone, City Manager

Reviewed by: Guy Swanger, Chief

Prepared by: Michael Roberts, Sergeant
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(925) 671-3336

Subject: **Considering approval of the purchase of TASER protection devices and warranties from TASER International in the amount of \$114,012.28 to replace and upgrade current aging inventory. (General Fund)**

Report in Brief

This report represents a request for approval for \$114,012.28 General Fund expenditure to purchase (90) TASER X26P Conducted Electrical Weapon (CEW) to replace aging devices currently existing within the Police Department TASER program.

TASER devices have significantly increased the ability of police officers to better and more safely manage threats to their own safety, as well as the safety of the public, by providing the ability for the officers to control or overcome resistance from dangerous, violent, or potentially violent subjects. The ability results in an increased level of protection and safety for the public. TASER devices have also shown to greatly reduce the risk of injury to both officers and subjects during violent confrontations.

Recommended Action

Approve the expenditure of FY 2016/17 budgeted funds in the amount of \$114,012.28 for the purchase of ninety (90) X26P Conducted Electrical Weapons, supporting equipment and warranties.

Background

In 2012 the Concord Police Department purchased approximately eighty-seven (87) TASER X26 devices. Since that time, several of our TASER devices have been sent back to the manufacturer for repairs and in some cases, the TASER devices have had

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to be replaced. This has all been accomplished through the warranty which expires five (5) years from the original date of purchase of the TASER.

Currently we have ninety (90) Taser devices in our existing inventory which are close to five years old. Those TASER devices will no longer be covered by warranty and TASER International (the manufacturer) does not recommend using TASER devices that are more than five years old. TASER International will also not repair TASER X26 devices that are out of warranty, as they have upgraded to the new X26P Conducted Electrical Weapon.

An evaluation of the current inventory of TASER devices has been conducted. The ninety (90) devices will replace current inventory that are at or near the warranty expiration. The devices will expire during the 2016/2017 fiscal year. By beginning the process now, we will have time to complete the order, receive the devices, inventory and enter them into the Training Management System. The devices can then be issued to officers to replace the aging devices.

The Police Department currently has several certified TASER instructors resulting in no additional costs related to instruction by department policy.

Financial Impact

The equipment requested includes ninety (90) TASER X26P Conducted Electrical Weapons, each with a 5 year warranty, ninety (90) holsters for the TASER X26P and ninety (90) battery packs, for a total cost of \$114,012.28 which will be funded with the existing Fiscal Year 2016-2017 funds. Council approval is required for purchases over \$50,000.00.

Public Contact

The City Council Agenda was posted.

Attachments

1. Product quote from TASER International

TASER International*Protect Life. Protect Truth.*

17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 Phone: (800) 978-2737
 Fax: (480) 360-7713

Mike Roberts
 (925) 671-3336
 michael.roberts@cityofconcord.org

**Quotation**

Quote: Q-71045-1
Date: 5/26/2016 12:04 PM
Quote Expiration: 6/30/2016
Contract Start Date*: 5/26/2016
Contract Term: 1 year

AX Account Number:
 107349

Bill To:
 Concord Police Dept. - CA
 Accounts Payable
 1950 Parkside Drive, MS 06
 Concord, CA 94519
 US

Ship To:
 Mike Roberts
 Concord Police Dept. - CA
 1350 Galindo Street
 Concord, CA 94520
 US

| SALESPERSON | PHONE | EMAIL | DELIVERY METHOD | PAYMENT METHOD |
|----------------|----------------|--------------------|-----------------|----------------|
| Joseph Marioni | (480) 515-6328 | jmarioni@taser.com | Fedex - Ground | Net 30 |

*Note this will vary based on the shipment date of the product.

Group1

| QTY | ITEM # | DESCRIPTION | UNIT PRICE | TOTAL BEFORE DISCOUNT | DISCOUNT (\$) | NET TOTAL |
|-----|--------|--|------------|-----------------------|---------------|---------------|
| 1 | 22013 | KIT, DATAPORT DOWNLOAD, USB, X2/ X26P | USD 170.52 | USD 170.52 | USD 0.00 | USD 170.52 |
| 90 | 11002 | HANDLE, BLACK, CLASS III, X26P | USD 931.45 | USD 83,830.50 | USD 13,500.00 | USD 70,330.50 |
| 75 | 11501 | HOLSTER, BLACKHAWK, RIGHT, X26P | USD 55.11 | USD 4,133.25 | USD 0.00 | USD 4,133.25 |
| 15 | 11504 | HOLSTER, BLACKHAWK, LEFT, X26P | USD 55.11 | USD 826.65 | USD 0.00 | USD 826.65 |
| 90 | 11004 | WARRANTY, 4 YEAR, X26P | USD 287.68 | USD 25,891.20 | USD 0.00 | USD 25,891.20 |
| 45 | 22010 | PPM, BATTERY PACK, STANDARD, X2/ X26P | USD 56.41 | USD 2,538.45 | USD 0.00 | USD 2,538.45 |
| 45 | 11010 | XPPM, BATTERY PACK, X26P | USD 65.72 | USD 2,957.40 | USD 0.00 | USD 2,957.40 |

Group1 Total Before Discounts: USD 120,347.97

Group1 Discount: USD 13,500.00

Group1 Net Amount Due: USD 106,847.97

Subtotal USD 106,847.97

Estimated Shipping & Handling Cost USD 282.96

| | |
|---------------|----------------|
| Estimated Tax | USD 6,881.35 |
| Grand Total | USD 114,012.28 |

**TASER International, Inc.'s Sales Terms and Conditions
for Direct Sales to End User Purchasers**

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and TASER's Master Services and Purchasing Agreement posted at www.taser.com/legal. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to TASER that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Signature: _____ Date: _____
Name (Print): _____ Title: _____
PO# (if needed): _____

Quote: Q-71045-1

Please sign and email to Joseph Marioni at jmarioni@taser.com or fax to (480) 360-7713

THANK YOU FOR YOUR BUSINESS!

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